

THE WELL

LIVING WATER INTERNATIONAL'S

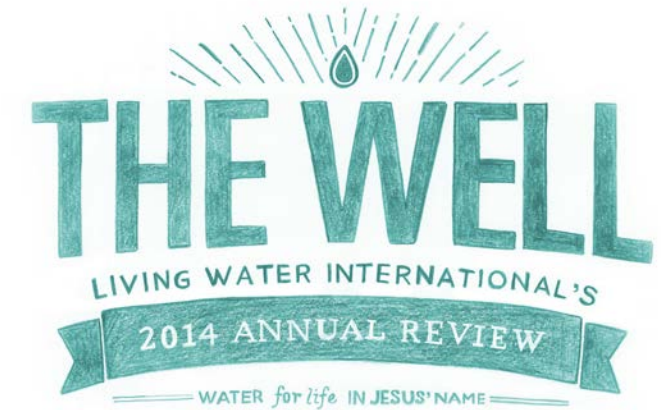
2014 ANNUAL REVIEW

— WATER for life IN JESUS' NAME —



Living Water International exists to demonstrate the love of God by helping communities acquire desperately needed clean water, and experience *living water*—the gospel of Jesus Christ—which alone satisfies the deepest thirst.





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This year—the fourth of our five-year strategic plan—held intentional and expansive firsts for Living Water International, each planting critical seeds as we double our growth and impact over the long-term.

In Ghana, all our country directors gathered under one roof to articulate a collective vision for church mobilization (pg. 32). In Liberia and Sierra Leone, our dedicated teams put your contributions to work providing wells, latrines, protective gear, cleaning supplies and hope on the frontlines of the deadliest Ebola outbreak in history (pg. 34). In Houston, our annual Gala raised a record \$2.7 million in celebration of women and girls like Lucy, heroines of the water crisis who are leading the restoration of thirsty lands (pp. 6-9).

And that's just the beginning.

In this review, we aim to show you the concrete goodness you facilitated in 2014—a picture of the drill rig you bought in Liberia (pg. 15), the young girl, Licah, whose community in Munuwah, Zambia, received a new water well to ward off crocodile attacks (pp. 18-19), new SweetSense technology that's increasing pump efficiency and maintenance in Rwanda (pg. 24), and

the stories of resilient women, threaded throughout these pages, whose futures are made bright by your support.

This year we celebrate the women of the water crisis, and we also celebrate you. Year after year we see God's goodness carried out by you, his people, to the farthest places and the most unreachable hearts. Each year we are awed by the beauty of this work. Thank you for all you do for the thirsty!

As we walk with you toward our 25th anniversary as an organization, we are deeply grateful to have you by our side to share *living water* with the world. I pray these stories of water, for life, in Jesus' name make clear the powerful role you play.

With gratitude,

A handwritten signature in black ink, reading "Michael J. Mantel".

Michael J. Mantel, PhD
President & CEO



*We could not
offer water,
for life, in
Jesus' name
without you.
Thank you!*

CELEBRATING *the* WOMAN *Her dreams begin with safe water*

"If I don't have to fetch water, I will study, dance, and sing with my extra time," the bright-eyed 13-year-old girl from Kisumu, Kenya, told us.

When we met Lucy Marwa earlier this year in her hometown, Ogwedhi Village, she rose early each morning to fetch water. Every day, two hours of Lucy's time was spent walking more than seven miles through a dark, overgrown ravine to bring home 10 gallons of dirty water to her family.

She could have used those 14 hours a week to study, dream, and simply be a kid, but instead she braved baboons and monkeys for water that made her sick. She dreams of a day when she can get a job as a newscaster and help support her parents. Those dreams begin with safe water.

In the developing world, the burden of the water crisis rests heavily on women and girls. In villages like Lucy's, women and girls, rather than men or boys, haul most of the water. The time girls spend carrying water is usually time they're not in school. Some live in fear of

attacks from crocodiles or baboons that share contaminated water sources. In many parts of the world, walking alone also leaves women and girls vulnerable to sexual assault.

Yet women aren't just victims of the water crisis—they're also its heroes! With the right resources, women are often best positioned to bring about and sustain safe-water awareness and water, sanitation, and hygiene (WASH) education from the intersection of homes, schools, churches, and communities. When girls like Lucy are empowered, a different kind of world is possible, one where all women have the chance to reclaim their full potential. That's why we've

chosen to invest in women, and we hope you will, too.

October 3, 2014, 1,370 guests at our annual gala in Houston contributed nearly \$2.7 million at an event inspired by Lucy—the first of Living Water International's galas to be entirely dedicated to the women of the water crisis. Those donations will help us empower at least 37,800 thirsty people!

That night, three guest speakers shared how their lives began much like Lucy's. As a young girl, Maitabel Okumu—now a hygiene and sanitation coordinator in our Kenya office—spent three hours hauling water every day. She saw many neighbors die of waterborne disease, ultimately inspiring her to study public health. Maitabel believes we'll soon see more women stepping up to solve global development challenges—girls like Lucy among them.

"We women have a higher stake than anyone in sustainable water and sanitation, yet women are often not equally represented in decision-making about water and sanitation projects," Maitabel said. "But at Living Water, we want to change that by incorporating women's voices every step of the way. Increasingly, you'll see us leading development projects and businesses, and participating in all levels of government and society."

Our second speaker at the gala has dedicated her life to restoring girls to society in Liberia.

» *continued on page 9*

"If I don't have to fetch water, I will study, dance, and sing with my extra time."

-Lucy Marwa





» continued from page 6

Matilda Tarr was already a young mother when civil war struck, but became a Christian while she was a refugee and returned to Liberia inspired to encourage girls with the message of God-given destiny. Now she helps them share the gospel through principles from Living Water's orality training.

As an administrator at Lucy's school near Kisumu, Mary Casiraghi trains 300 vulnerable children, most of them orphans. When Living Water drilled a well at their school, the water offered hope to the entire

community. Now safe water is one less worry for these children, so they can focus on their future. Just imagine the ripple effect of one well!

As a reminder of that impact, each woman at our gala received a Living Water bangle crafted by this year's Harry Westmoreland Award winner, Alex and Ani, a fast-growing jewelry company and lifestyle brand. Alex and Ani partners with non-profits to create signature bangles under its Charity by Design label, then donates 20 percent of each bracelet's proceeds back to the organization.

Lucy took to the stage with a surprise newscast, the highlight of the night. From behind an anchor desk, and in her best announcer voice, she shared good news—Living Water completed a safe water project in Ogwedhi Village thanks to supporters like you.

"Celebrating the Woman," the inspirational theme of our 2014 gala, set the tone for our entire year. Perhaps you, too, will be inspired to join the amazing women you'll meet in these pages, making a difference in communities, countries, and the Kingdom. It all begins with safe water! ♦

water

OUR WORK FREES THE THIRSTY FROM FEAR



working together

WHAT *you* HELPED US ACCOMPLISH IN 2014

Each project you helped us complete in 2014 represents so much more than just a water point. With every well, rehabilitation, or repair, hundreds of lives were changed—physically and spiritually. Through support like yours, we reached hundreds of thousands of thirsty people this year with water, for life, in Jesus’ name—at least 377,000, in fact. Ultimately, the work God does through our willing hands can’t be quantified, and that’s what truly deserves celebration.



This year we were blessed to accomplish much of our work through partnerships with local churches (read more on page 36). These believers are our best hope for sustainable development and are a daily, tangible demonstration of God’s love to their communities. Together, we’re honored to be part of the solution, driven by our dedicated in-country teams, and with you as our partners. Celebrate with us!

NEW WATER POINTS

1,105

new boreholes, hand-dug wells, rainwater harvesting, spring boxes & water purification systems

REHABILITATIONS

241

rehabilitations of wells or pumps not installed by Living Water

MAJOR REPAIRS

579

major repairs of existing Living Water projects

SERVICE VISITS

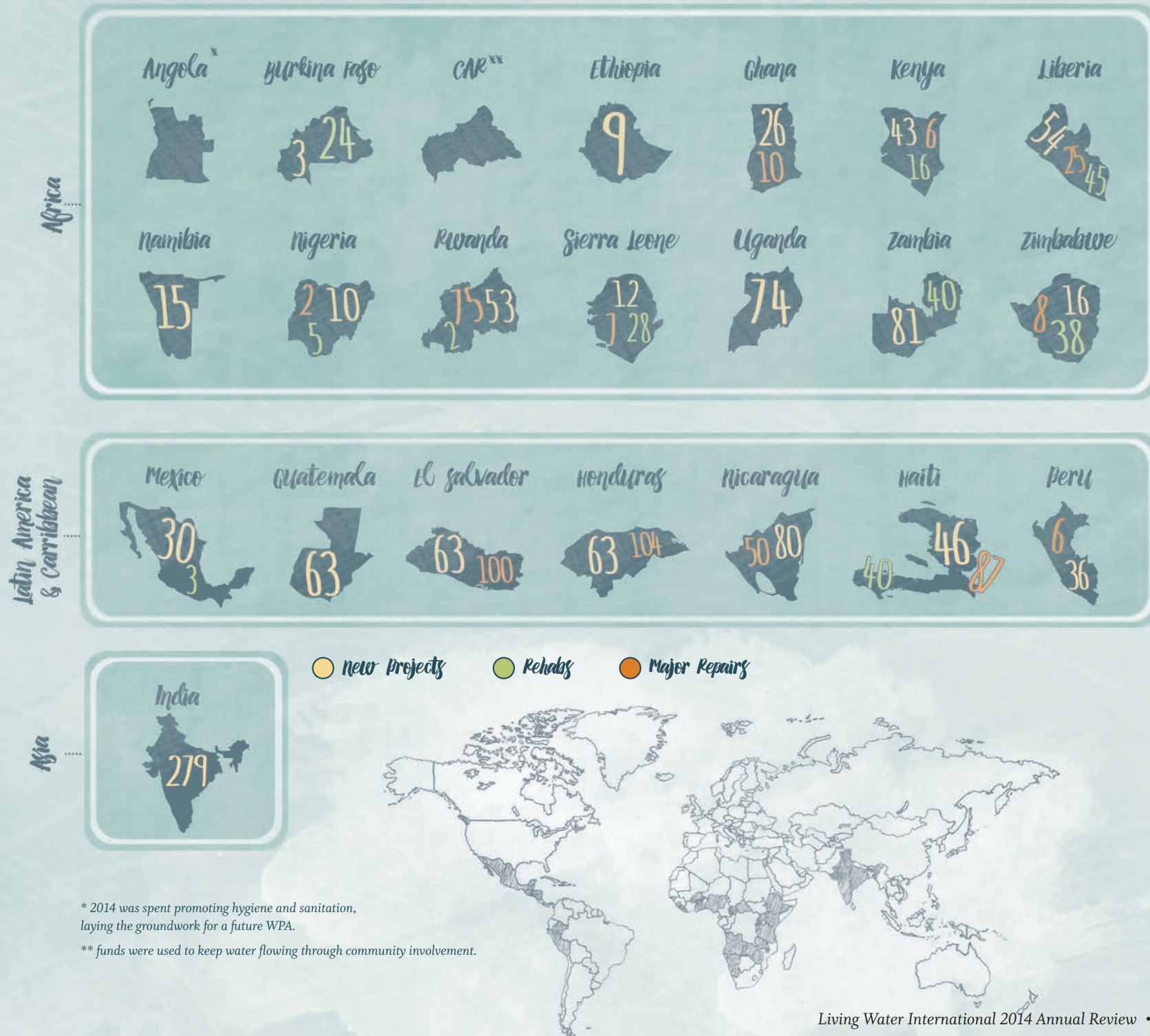
1,011

minor repairs & inspections of existing Living Water projects

ORAL DISCIPLE-MAKING

16,805

people trained to share the gospel through stories & questions



ADAPTING *to* CHALLENGES *The search for Efficiency*

Living Water International drilled its first well in Mombasa, Kenya, in 1990. That first well didn't yield safe water. Even with professional drillers and community collaboration, Mombasa posed a common safe-water challenge—the borehole was dry.

After several return trips and more dry holes, Living Water co-founder Harry Westmoreland read Galatians 6:9, "And let us not grow weary of doing good, for in due season we will reap, if we do not give up." The team drilled again; finally, the drill hit water—water shooting higher than the 20-foot top of the drill mast.

Following Christ is often not as we plan. Each year, Living Water sets out to provide safe water and is forced to adapt to challenges. Wells produce water on the first attempt 75 percent of the time, but dry holes and the cost of finding water are common obstacles to bringing safe water to any community. Safe water is simply more expensive to find and sustain in some places than others. With nearly 25 years of experience, our trained staff, field technology, hydrogeological

"And let us not grow weary of doing good, for in due season we will reap, if we do not give up."
Galatians 6:9

surveys, and our faithful donor base keep us strategic about finding the most cost-efficient and culturally sensitive approach in all environments. We also work with communities to analyze the problems they've encountered in the past, so we can learn from obstacles and innovate together.

Through your support in 2014, new equipment and alternative water sourcing—spring boxes, gravity feeds, and rainwater systems—brought safe water to people in Uganda

and Rwanda, countries that have historically struggled with dry holes due to terrain and seasonal weather. Failed water points only reinforced what they felt was a hopeless situation. Living Water works to restore hope by developing custom approaches to safe-water sourcing alongside community members. In Rwanda, the 208-member community of Mayunzwe Village even assembled a five-person water committee to assist Living Water staff by providing any materials they could afford to offer. Now, the community has uninterrupted access to safe drinking water—something experience had told them might never be possible.



Harry Westmoreland trains trip participants on a drill rig during the first Living Water trip to Kenya in 1990.

NEW EQUIPMENT *What keeps us Rolling*

In the U.S., motorcycles and off-road vehicles are recreational. In Africa, they're how we commute to work. Truck-mounted drill rigs, all-terrain vehicles, and other heavy-duty equipment are requisite in our mission to bring communities safe water, and are in ongoing need of repair and replacement as they serve in all our countries.

In 2014, your contributions brought new equipment that is absolutely imperative to providing and maintaining safe-water access. Here's a snapshot of what those investments supplied:

DRILL RIGS

This year, two new PRD-650 drill rigs were added to our fleet in Kenya and Liberia. Sponsored by Chevron, the Liberia rig drilled 54 wells, bringing safe water to thousands of adults and children. The Kenya rig, purchased later in the year, has already drilled three wells. With proper care, these rigs can bring water to hundreds of communities over the next 5-10 years.

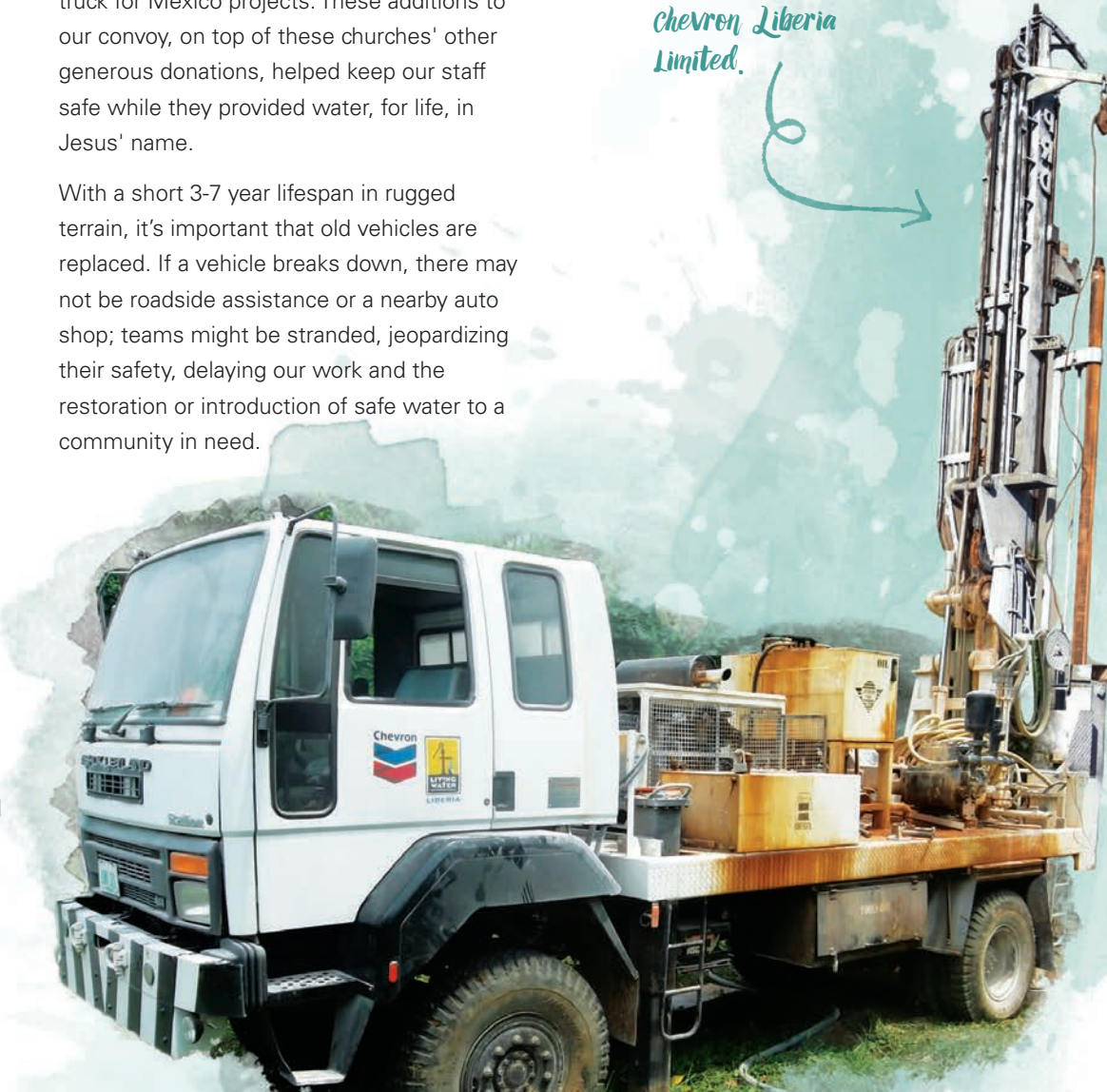
VEHICLES

Whether it's a pick-up truck or a 13-passenger SUV, the vehicles we use weather both paved roads and off-road terrain to bring teams and equipment to the field and back. This

year, faithful donors like WestGate Church in San Jose, California, purchased a Yamaha off-road motorcycle for Rwanda projects, and Ecclesia in Houston purchased a pickup truck for Mexico projects. These additions to our convoy, on top of these churches' other generous donations, helped keep our staff safe while they provided water, for life, in Jesus' name.

With a short 3-7 year lifespan in rugged terrain, it's important that old vehicles are replaced. If a vehicle breaks down, there may not be roadside assistance or a nearby auto shop; teams might be stranded, jeopardizing their safety, delaying our work and the restoration or introduction of safe water to a community in need.

This PRD-650 drill rig now serves in Liberia, thanks to a partnership with Chevron Liberia Limited.



appropriate water solutions

SYSTEMS *beyond* THE HAND PUMP

Though Living Water International’s *modus operandi* is most iconically identified with drilling boreholes and installing hand pumps (we have one in our logo, after all), the scope of our solutions is much broader, all for the good of the thirsty we serve.

We take an entire community’s needs into consideration before planning and implementing a water project, and a one-size solution doesn’t fit all. Our engineers design unique water systems tailored to individual communities. They first assess geographic constraints like the accessibility, quantity, and seasonal quality of natural water sources, then use this information to determine the best water

source, and how the water will be lifted, distributed, collected, stored, and treated.

System-design options are plentiful—and optimized for highest yield and sustainability. The system must supply enough water to serve a community for generations, and those generations must be able to maintain the system with local resources once Living Water staff train local support providers and community water committees in ownership and maintenance.

In 2014, these tailored systems designed by Living Water’s program staff took many forms—

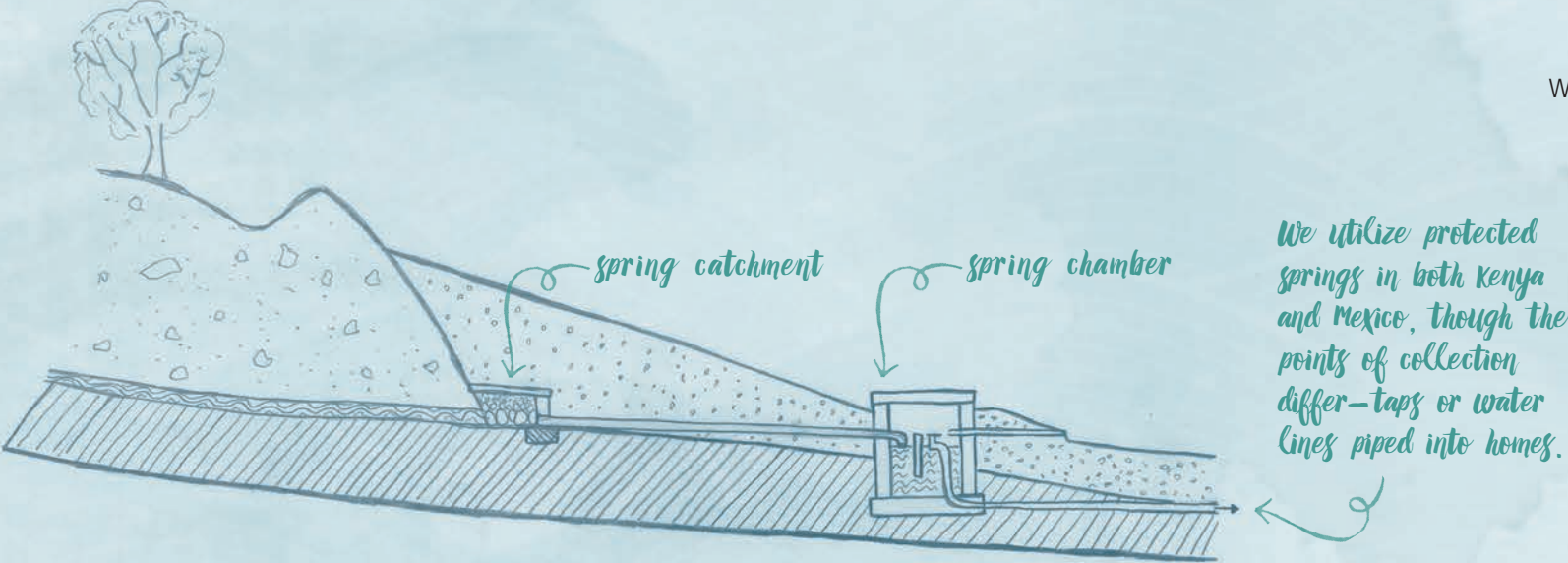
including rainwater-harvesting tanks in Uganda, metered kiosks with multiple taps in Kenya, and even protected springs piped directly into homes in Mexico—and accounted for more than half of Uganda’s 74 new water solutions, 11 of Kenya’s 43 new projects, and all of Mexico’s latest water systems.

In the fall, engineers at Living Water headquarters and our regional offices in Africa and Latin America began collaborating and drafting our official standards for appropriate water solutions. As we gain more experience in these alternative systems, we aim to standardize our work to ensure consistent quality.

RAINWATER HARVESTING *in* UGANDA

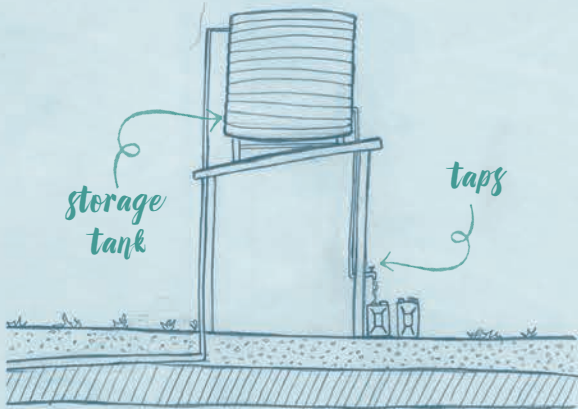
Because rainwater-catchment systems are so dependent on seasonal variables, they are often installed at remote schools, orphanages, or clinics as a secondary source of water, or where drilling is not practical. In Rushere, Uganda, our staff analyzed annual rainfall at Coleb Primary School, where lack of safe water caused an increase in dropouts. Through a partnership with The Water Project, our teams began construction to direct rainfall from slanted, impermeable roofing into a system of gutters and downspouts. Because the first water off the roof in a rainstorm contains more impurities, a pipe called a first-flush diverter captures and contains this first fall and, once full,

directs usable water into a separate 25,000-liter storage tank. The 259 students have committed to keeping the tank contaminant-free, and the water will be chlorinated and quality-checked before and after each rainy season.



MULTI-TAP KIOSKS *in* KENYA

Kiosks serve as the end-users’ points of water collection in a variety of water systems, often attached to pipes that direct water downhill from a nearby spring or lake. Each kiosk is controlled by a locked valve, making it easy for a community to ensure hours of monitored operation. Because a kiosk usually has multiple taps, more than one person can gather water at a time for faster service. In Kenya, we’re also utilizing kiosk-mounted water meters to evaluate usage for improved systems. This year—and for years to come—those we serve, like the 180 families we encountered in Enkora, Kenya, benefit from more than 5,000 feet of water line, piped to three tap stands for easy access.



SPRING-FED SYSTEMS *in* MEXICO

In Mexico, the government currently prohibits the construction of new boreholes in an attempt to preserve limited groundwater resources. In the hills of Puebla and Oaxaca, for villages like the 1,275-family San Andrés Huayapam community, we tapped into a spring-fed stream as a government-approved safe-water source. After building a collector-well adjacent to the streambed, we covered and filled it with sand and gravel as a filter, and then piped water four miles down to the community into a 32,000-liter collection tank that stabilizes gravitational pressure and allows for chlorination before water is piped downhill into homes. Our collaboration in the Water Links program with Millennium Water Alliance, FEMSA Foundation, and Coca-Cola Latin America covers a portion of all our alternative water projects in Mexico, so we can maximize our impact for large communities that would otherwise require multiple, costly boreholes.



FREE *from* FEAR *Safe Water Wards off Animal Attacks*

John Moono's wife was washing dishes in the Kafue River when a crocodile launched a fatal attack. Her young daughter, Licah, was standing nearby on the shore.

John was at work when he saw children racing toward him with the news: his wife was gone. In one moment, Licah and her six siblings lost their mother. John lost his wife.

Gathering water is a heavy burden, carried primarily by women and young girls. Family life and survival is dependent upon water—to cook, clean, wash, bathe, and drink—but the water available to many in Zambia is limited to contaminated natural resources like streams and rivers. Water sources are often dangerous to journey to and use, and the dirty water causes health problems and disease. The Moonos are one of many families who have lost a loved one in the daily effort to gather enough water to survive. Many take this risk every day.

Yet there is hope. Licah, now five years old, is no longer dependent upon the Kafue River for water, thanks to your support and the dedication of our staff in Zambia. In 2014, Living Water drilled a well in her village, bringing safe water to a community once controlled by fear. Now, Licah walks only a few steps to reach the hand pump in the Moonos' village of Munuwah,

and faces a brighter future, free of fear.

"In some places you'll find that one borehole is covering close to 500-800 households," explains Kennedy Chifokolo, the Chirundu District Water and Sanitation Director. "Really it's very difficult, because you find that one

hand pump is continuously being used from morning up to late in the night, and [people] opt to draw their water from the nearest rivers, which are heavily infested with crocodiles. Now that there's a hand pump within the village, that issue is no longer there."

At each new water point or well rehabilitation, Living Water Zambia also promotes proper hygiene and sanitation and shares the gospel. The combination of safe water and hope in Christ is what truly heals both body and spirit. In Munuwah it even yielded a new local church, where children like Licah can learn about Christ's love and grow into a future of promise, hope, and life.

"Each time I look at my kids, I always think of my wife," said John Moono. "My children no longer have to go the river. They used to fetch water in fear... but now they can go fetch water without any worries."

*"Each time I look at my kids, I always think of my wife."
-John Moono*



MY NAME IS
LICAH
and I am
5 years
old.

WHEN I WAS JUST
TWO YEARS OLD,
MY MOTHER WAS
TAKEN BY A
CROCODILE
as she washed
OUR DISHES BY THE
RIVER.

MY FATHER MISSES HER VERY MUCH
BUT HE HAS RAISED ME & MY
6 BROTHERS & SISTERS
ALL BY HIMSELF
NOW I DON'T HAVE TO WORRY ABOUT
**CROCODILES &
DIRTY WATER**
like my mother did.

BECAUSE LIVING WATER
DRILLED A WELL IN OUR VILLAGE
we don't have to
WALK FAR
OR RISK OUR LIVES.

THE **WATER** HAS
BROUGHT OUR VILLAGE
HEALTH, CHURCH &
CHRIST'S HOPE.





for life
A SUSTAINABLE FUTURE
EMPOWERED BY YOU

STRATEGIC SUMMITS

Vision-casting for 2040

In 2010, Living Water International executed a year-long process of discernment and vision-casting that involved more than 300 people at five regional “Appreciative Inquiry” summits. International staff, local leaders, donors, and partners met in Guatemala, Haiti, Uganda, and the United States, charting a course for Living Water to become the organization they dreamed of. The result was Living Water’s Global Strategic Plan for 2011-2015.

As we near the conclusion of this strategic period, incredible progress has been made: quality standards are in place for most programs; engaging with local churches and proclaiming the gospel is more important than ever; and we have become a truly international organization—regional offices have been established to provide greater support to our country offices, with both levels of leadership helmed by local experts wherever possible.

Last year, Living Water’s Board of Directors asked our global family to build on this foundation by developing a plan for 2016 and beyond—this time with an even bigger mandate: to develop a Global Strategic Plan for the next five years, but to do it in the context of a long-term, 25-year vision.

In 2014, to answer this request, we launched a process of spiritual discernment called “Watershed 2040.” Once again, we conducted regional summits—in Antigua, Guatemala; Houston; and Pretoria, South Africa—to prayerfully engage the varied perspectives of country and regional staff, local leaders, partners, and donors. We also conducted interviews and online surveys with an even larger set of stakeholders—community members, local pastors, and government leaders.

The results show a clear desire to stabilize and strengthen the organization, expressed in four key themes: 1. We will increase program effectiveness through system improvements and training. 2. We will increase our emphasis on truly “integral mission”—demonstrating and proclaiming the gospel of Jesus Christ in all that we say and do. In particular, we see mobilizing the Church to be an increasingly central part of our mission (*read more on*

“It was inspiring to see all of the different teams from different countries work together to help plan the strategic vision of Living Water going forward, both in the short term and long term.”

– Jon Allen

DIRECTOR OF PROGRAMS, WATER FOR GOOD,
our partner in the
Central African Republic

pages 32, 36). 3. We will build collaborative partnerships and explore new approaches to doing so. 4. We will carry out dynamic fundraising through committed, strategic thinking.

Across all themes, our aim is to become an increasingly outcome-based organization, growing our capacity to measure not only the things that can be easily counted—like revenue and completed water systems—but also those critical factors that are sometimes difficult to measure—things like organizational culture, holistic health of staff, and mobilized church communities.

The next step: we’ll present our findings to the Board and begin plotting benchmarks—planning our progress for years to come, ensuring we’re serving the thirsty for life!



Houston, Texas

JERRY COX
Member of Living Water's Board of Directors
President & Chairman, Cox & Perkins Exploration

"It's rare when you see this level of emotion and conviction from so many focused on the task of visioning a future that allows God to use Living Water to touch countless people—their lives can be changed by [safe] water and the love of Christ. I'm amazed at the enormous potential of what lies ahead."



Antigua, Guatemala

GUILLERMO ZEPEDA
Country Director, Living Water Nicaragua

"I felt motivated by the leadership of our organization and, at the same time, professionally challenged by the amount of changes we are facing. The most important feeling is the realization that God is in control of everything, and we have to align ourselves to him and let him guide our way by having him in our hearts at all times."

Pretoria, South Africa

STEPHEN OKIROR
Country Director, Living Water Zambia

"I was inspired by our common sense of direction towards a more robust partnership with the local church as we go deeper before going broader in Living Water's programs. And it was awesome to reflect on how God is placing each of us in various countries, offices, and functions to strategically participate in his work. This sense of favor from God makes me wake up every morning [ready] to do all I can for Living Water Zambia."



TRAINING *for* TOMORROW *drillers join forces in zambia*

Well-drilling is central to the work we do at Living Water International. Instruction is integral, too.

In many parts of the world, well-drilling can be done cheaply and irresponsibly. If wells are drilled improperly, the results can be destructive: a rich natural aquifer is polluted with pesticides, feces, or fertilizer because a well isn't properly sealed; a cheap water pump breaks down within a year; or a well runs dry because it wasn't drilled deeply enough to last through droughts or dry seasons.

To counter this, for 10 days in July in Lusaka, Zambia, four professors from Zambia's Natural Resources Development College (NRDC)—part of the country's Ministry of Agriculture—and 16 Living Water staff from multiple African countries, and even as far away as Haiti, trained together to practice drilling wells using the best processes available.

Led by the head of the Kenya Water Institute and several Living Water board members with technical expertise—including Rob Pettigrew, Michael Montgomery, and Mike Hale—trainees completed four days of classroom instruction, followed by six days of hands-on drill practice in the field. Their goal was to hear from multiple perspectives—locals, leaders, and experts—and to understand how we can holistically improve well-drilling, WASH

education, and gospel proclamation.

In those 10 days, the trainees drilled nine wells in Zambia and were equipped to carry what they learned back to their classrooms, communities, and countries.

"The training was a huge success," shared Michael Montgomery. "I was highly impressed by the caliber of the drillers, as well as their desire to provide safe water and be a Christian witness to others in their country. It was an inspiration."

Phyllis Kaptuiya Boronjo, a drilling trainee and a water technician in our Kenya office, reflected, "My outstanding career progress was during drillers' training. I'm proud to be a female engineer, and more so, an African woman. It is amazing to be in a position to make a positive

impact on my country's developmental objectives."

As stewards of God's creation, we are responsible for drilling wells that offer safe water, for life, in Jesus' name. With your support, Living Water prioritizes the professional development of local staff and regional leaders so that proper drilling practices can be passed on to future generations. The result is safe water for life—sustainable for those we serve, and the environment.

Michael Montgomery and local Living Water staff discuss best practices at zambia's training.



SWEET TECHNOLOGY *piloting pump sensors in Rwanda*

The District of Ruhango measures about 242 square miles in the Southern Province of Rwanda and is home to more than 300,000 people and over 50 Living Water International projects. Maintenance alone could keep an entire staff busy, but Ruhango is also one of many districts where we are piloting, expanding, and improving sustainable water solutions, including our 2014 partnership with Portland State University and SweetSense Inc.'s groundbreaking pump-monitoring technology.

We are confident this innovation will promote continued water access across Rwanda.

sensors monitor pump performance, potential problems, or pump failure, and transmit the information to a dashboard using cell-phone data. Since 95 percent of Rwanda has cell-phone coverage, data transmission is reliable and keeps maintenance crews as up-to-date as possible. Armed with timely information, local teams can quickly dispatch crews to work on pump repairs and preventative maintenance.

Monitoring pump performance is one of the most time-intensive and difficult aspects of sustaining a community's access to safe

water. As the first implementing organization to deploy the SweetSense technology on hand pumps to scale, we are confident this kind of innovation will promote continued water access across Rwanda—and ultimately to our 15,454 water projects around the world.

More than that, the technology has already fostered collaboration and joyful community. In Ruhango, Living Water's sensor training brought together our staff, Peace Corps volunteers, Ministry of Health workers, and government officials, and was an encouraging testament to the peace and community that Christ-centered work can cultivate.

In collaboration with the Government of Rwanda, we're working closely with Ruhango communities to improve pump-monitoring programs throughout the district and are committed to implementing a full water, sanitation, and hygiene (WASH) program over the next three to five years.

As part of this commitment, we are piloting revolutionary SweetSense technology—the CellPump Project—with community leaders in Ruhango, and have installed nearly 200 sensors on rural hand pumps to date. The



advocates of 2014

We are blessed by passionate advocates, many of whom are eager to share the gospel of Christ through safe water. In addition to our annual work, we are always struck by the creativity displayed as God brings new hearts into the safe-water mission. Here are seven stories of joyful response from 2014—from Austin, Texas, to Zimbabwe.

For every Alex and Ani Living Water bangle sold, 20% goes to safe-water projects.



Alex and Ani

The recipient of 2014's Harry Westmoreland Award, designer jewelry company Alex and Ani, headquartered in Providence, Rhode Island, is one of the fastest growing companies in the U.S. Its Living Water bangle, envisioned by Living Water International advocate and then-high-school senior Paige Dellerman, is a lead seller in its philanthropic Charity by Design line and has raised more than \$600,000 for clean water. alexandani.com.

Dee Fraser, Alex and Ani Operations Specialist, joins our short-term drill team in Guatemala to experience serving the thirsty first hand.



Paper for Water

Katherine and Isabelle Adams, the 8- and 11-year-old sister CEOs of Paper for Water, raised nearly \$250,000 from sales of their handmade origami ornaments in 2014 alone. They've spoken at the UN, appeared on national TV, and brought clean water and the hope of Christ to children at D.R. Public School in Barabanki, India. paperforwater.org



Friendly Competition

Ari, Courtney, and Madison of Austin, Texas, are close friends with a healthy rivalry. Each girl used her own online fundraising page in a self-started race to raise \$15K apiece through Team Living Water, art sales, and other creative initiatives. Together they've already raised \$23,000 for safe water wells in Zimbabwe.



Pacific Lutheran University

Class convened in Nicaragua this year for 10 students at PLU. Professor Mark Mulder challenged students to develop marketing campaigns that raise awareness about the global water crisis, then led a short-term trip to León, Nicaragua, to drill the well they'd worked to publicize. plu.edu



300-Gallon Challenge

For 60 days last summer, Melissa Kadinger of Downsville, Wisconsin, carried five gallons of water from a natural water source to her home each day to raise funds and awareness for safe water, adding up to 300 gallons! Melissa was inspired to fundraise for Haiti after she joined a short-term drill trip there in April 2014. 300gallonchallenge.org



Girl Scout Troop 29146

A troop of talented young ladies put their jewelry-making skills to work and raised \$148.40 from selling handmade bracelets. They've also inspired other troops to get creative and earn a Living Water Girl Scout badge.



Mums for Water

For homecoming this year, students at Houston Christian High School and The Woodlands High School opted out of traditional mums and garters—the elaborate floral pins purchased to ask a girl to the dance. Instead they wore clean-water awareness buttons and donated the money saved to Living Water, raising nearly \$7,000.

MILESTONES of HEALTH *Kenya's hygiene programs garner success*

In the plains of Kenya's Kisumu region near Lake Victoria, Radienya Village became Living Water International's first Kisumu community to earn open-defecation-free (ODF) certification this year.

Awarded by the local government, ODF certification is a major milestone for sustainable development in the Radienya community, and members were overjoyed to achieve it.

"It's so encouraging to see the happiness of community members, and to see their achievement encourage adjacent villages as well," said Maitabel Okumu, a lead hygiene and sanitation coordinator at the Living Water Service Centre in Nairobi, Kenya. "ODF certification shows that behavior change has totally taken place in a community, and to us, the staff, it's a mission accomplished and a success."

The independent ODF evaluation, conducted by the Kenya Water for Hygiene Organization and the Kenya Ministry of Water, showed that Living Water staff played a lead role in transformation through a Community-

Led Total Sanitation (CLTS) process, which encourages community ownership and involvement in hygiene and sanitation behavior change. Over the course of six months, 58 of Radienya's 67 households were using latrines constructed from local materials, and 58 percent of households had installed their own hand-washing facilities.

It's a big change from what used to be the norm. In Kisumu and neighboring districts, open defecation was a standard way of life. Men, women and children of all ages practiced open defecation, and it was normal for community members to walk through the remains. In talking with community members, Living Water staff learned that a major reason for open defecation was the misconception that latrines were too expensive to construct.

In response, hygiene and sanitation coordinators like Maitabel scaled up hygiene education, sharing the CLTS method—and the good news that latrines could indeed be affordably constructed—with

33 Kenyan communities, in collaboration with community health workers and public health officers. Afterward, communities attributed the success of ODF certification to their commitment to the CLTS process and the support they gained from surrounding communities.

"The community liked the teaching skills—the use of visual charts and the participatory method—that made them feel involved through the whole process, something unique to Living Water's approach," Maitabel said. "When we discuss disease transmission without being boastful, communities are astonished to realize their poor hygiene practices are the cause of diseases, yet they feel blessed to know these are hygiene practices that can be improved."

In Kenya alone, 26 of the 33 villages that began the CLTS process formed their own CLTS committees, and 23 are awaiting ODF certification after building 536 latrines from locally sourced, low-cost materials.

"It's so encouraging to see the happiness of community members, and to see their achievement encourage adjacent villages as well."
-Maitabel Okumu

MY NAME IS
MAITABEL OKUMU
I'M A LIVING WATER
HYGIENE & SANITATION
COORDINATOR IN KENYA.
AS A CHILD, I WALKED
3 MILES EVERY MORNING
TO GATHER
DIRTY WATER.
MANY OF MY
NEIGHBORS DIED
OF WATERBORNE DISEASE.
I WAS AFRAID
MY FAMILY WOULD TOO—



A FEAR THAT INSPIRED ME
TO STUDY PUBLIC HEALTH
AT UNIVERSITY,
& PURSUE A MASTER'S DEGREE!
NOW I HELP COMMUNITIES LEARN
APPROPRIATE HEALTH &
SANITATION PRACTICES
& BUILD HAND WASHING STATIONS
& LATRINES, SO THEIR
CHILDREN DON'T HAVE TO
FACE DISEASE AS I DID.
THROUGH EDUCATION &
COMMUNITY,
WE CAN MAKE A
GREAT CHANGE
IN PEOPLE'S LIVES &
in the world!



in Jesus' name

INTEGRAL MISSION WITH CHRIST AT ITS HEART

MOBILIZING *the* CHURCH *Integrating Christian Witness in Ghana*

Water is a great communicator, but it's not the best story we have to tell. For us, water is a picture of the *living water*—the good news that God wants to transform people, communities, and the whole world through the person of Jesus Christ. This idea is so central to our work and existence—as believers and as an organization—that we've made Christian witness an integral part of our approach to community development.

"We wanted to establish thriving churches as a core outcome of our programs, because a thriving church is an end in itself."
-Jonathan Wiles

Since local churches are often hubs of the communities in which we work, we know safe water and the global Church are essential components in the symbiotic relationship we call God's Kingdom work—water empowers existing churches to serve their own communities (*read more on page 36*) and opens doors often closed to traditional missions organizations. Local churches give us indispensable perspective into the life of a community, teaching us how to better serve the thirsty.

At the encouragement of the Spiritual

Emphasis Committee of our Board, this year we took church engagement a step further, gathering leaders from every country office and other key stakeholders, such as U.S. pastors, under one roof in Ghana—a first in Living Water International's 24-year history.

At the Ghana forum we collectively envisioned how to increase each program's commitment to church mobilization and gospel proclamation (CM&GP), allocating

10 percent of each country's annual budget to church engagement—with a goal to apportion an even larger percentage in 2015.

"We've always said it's important to partner with the Church, but that desire has been at the [individual discretion] of each country director—not an organizational principle," said Jonathan Wiles, Living Water's Vice President for Program Excellence department and a Ghana forum coordinator. "We want to establish thriving churches as a core outcome of our programs, because a thriving church is an end in itself."

To explore how to increase our ability to evaluate and measure this commitment over time, each country team created a CM&GP goals proposal—what would they implement to standardize church mobilization through safe water access across cultures?



Representatives from every country office gather in Ghana to deepen our commitment to the global church.

Compassion International and Tearfund—our peers in the international development sector—joined us to share their church-mobilization models as external inspiration. Together, we short-listed several of the 18 proposals received from our international staff and established an "innovation fund" to bring these ideas to fruition.

"The forum clearly makes Living Water a leading organization that involves key stakeholders in strategic decisions, not a top-down approach of leadership

decision-making," said Padmore Agyapong, Compassion International Ghana Country Director. "It is a humble way of communicating that it's not about organizational competition but developing the best strategies to mobilize the Church."

Everyone walked away with a burst of our Creator's inspirational energy.

"My lasting impression was to keep the fire burning," shared Joseph*, Living Water North India's country director. "There is much to be done in many different ways—

ideas that can be implemented across cultures. And when we experienced [the energy] of other pastors around us, we felt that the Spirit was working mightily!"

Watch what emerges over the coming months—a plan to faithfully engage the Church wherever we encounter it, whether that's in the suburbs of Lusaka, Zambia, or the suburbs of Houston.

*Name changed for safety concerns

FIGHTING a CRISIS *Your Prayerful Response to Ebola*

West Africa is experiencing the largest and most complex Ebola outbreak since the virus' discovery in 1976. The current epidemic, first identified in March 2014, has already claimed more lives than all other instances of the disease combined—more than 9,500 people.

Our staff—especially those in Liberia and Sierra Leone, the two countries hit hardest by the outbreak—have been warriors in prayer and a spiritual anchor for thousands of people in need. On the front lines of emergency response, Rosemarie Blake, our operations director in Sierra Leone, petitioned:

*"Every day my heart bleeds as I come in contact with heartbreaking stories of Ebola."
-Rosemarie Blake*

"Every day my heart bleeds as I come in contact with heartbreaking stories of Ebola, the deadly virus putting a knife between that which once held us together. If not the story of children orphaned by Ebola and stigmatized by friends and close relations, it will be pensioners turned widowers, or housewives becoming childless overnight, quarantined homes not getting the needed supplies, friends and family members hiding from

each other in the streets to avoid [disease transmission], unaffordable cost of living, abandoned and condemned Ebola victims—the list goes on. Join me in continually praying for caregivers, health workers, and other organizations like Living Water International who complement the government's efforts to eradicate the disease."

When the World Health Organization declared the outbreak "a public health emergency of international concern" in August, we launched two prayer campaigns: an all-staff, three-day commitment coinciding with a government-imposed, country-wide quarantine in Sierra Leone; and a dedicated afternoon of prayer and fasting shared with our 41,000 email subscribers and 47,000 social-media followers.

Our staff was deeply encouraged by the many replies we received, like Kimberly's comment on Facebook:

"We are thankful for those doing this great work, and we gave you our prayers for the brothers, sisters, and saints who are in these

hard-hit areas, and for those they strive to reach out to. Please send our love as well."

By God's grace and your support, we were able to raise more than \$250,000 to fund our emergency response—drilling and rehabilitating wells at critical points like health clinics, constructing sanitation facilities at treatment centers, training schools to build hand-washing stations to preempt transmission, partnering with local churches to lead the way in Ebola awareness, broadcasting hygiene and sanitation messages over radio waves to reach quarantined communities, and distributing infection-control hygiene kits.

Ebola's ripple effects are devastating and complex—food scarcity, unstable economies, quarantines, limited healthcare, fear, isolation, and grief. Through your generosity, we've reached thousands of people who were unnecessarily vulnerable to infection, and thousands more who are struggling to survive in the midst of it. There is still much to be done, but with donors like you, and the Almighty Healer on our side, we are hopeful—keep praying!



let us
PRAY

WINNING SPIRITUAL BATTLES

Water Amplifies Church Ministry

In 2008, cholera ravaged Zimbabwe, stealing 4,300 lives and infecting 98,000 more. Crippled by the brutal epidemic, many communities had to rely on hand-dug wells for water. These wells were open to waterborne contaminants—putting even more lives at risk as the disease quickly spread.

In an effort to heal lives and lingering heartbreak, Living Water International partnered with the Evangelical Fellowship of Zimbabwe (EFZ), a network of more than 500 denominations and 4.5 million members, to drill six new wells and rehabilitate 13 more at local churches. Our country program is made possible through a multi-year commitment from dedicated donors at The Crossing Church near St. Louis, Missouri, who know the importance of supporting all aspects of our work in Jesus' name.

In Overspill, Zimbabwe, a new borehole installed at Pastor Joshua's church is saving lives both physically and spiritually. Through EFZ's water, sanitation, and hygiene (WASH) training, sponsored by Living Water, Overspill

established a local water committee to maintain the borehole. No new cases of cholera or dysentery have been reported since the committee's installment, and safe water is serving as a tangible blessing for the church to offer its neighbors. Pastor Joshua's church is growing!

The success of Overspill's borehole is largely dependent on the integration of safe water and the impact of well caretakers like Fadzai—who can amplify local churches' existing ministries. A spiritual presence in the community, Fadzai not only

takes care of the well, but also has learned the names of the women who line up for water and prays over their families. Through her compassion, many families now attend church and take their children to Sunday school, where they also learn about hygiene and sanitation.

Safe water and partnerships with passionate local churches have been key weapons in winning spiritual battles within Zimbabwe's many cults. Often, these sects do not trust

doctors and resist organized education, leaving followers disease-ridden without the resources to combat illness.

Just a few miles from Pastor Joshua's church, Pastor Moses Chinyama was once a devoted disciple to his family's cult, the white garment church—even aspiring to be a future cult leader. When he decided to attend a Christian church with a friend, his father lashed out, denying him food, shelter, and even beating him in an attempt to bring his son back into the cult. Moses escaped, returned to the church, and eventually made peace with his family. Today he feels called by God to lead them—and others—out of the physical and spiritual bondage he experienced in childhood.

"[In the Old Testament] Moses was the deliverer of Israel out of Egypt, out of bondage," he explains. "Now knowing Jesus Christ, I feel the call of God on my life to be used by God to take people out of bondage into freedom."

Through safe water and partnerships with local pastors like Moses, your support helps us welcome more people into the body of Christ.

*"Now knowing Jesus Christ, I feel the call of God on my life to be used by God to take people out of bondage into freedom."
—Pastor Moses*





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FINANCIALS *Divine Provision, Your Support, Our Transparency*

I am pleased to report on another year of Living Water International’s work, serving the thirsty by continuing to execute the financial initiatives in year four of our five-year strategic plan. I’m grateful for the leadership and stewardship of our dedicated in-country teams and partners who make this important work possible, transparent, and trustworthy.

Through God’s provision, and your faithful support, we were able to allocate 2014’s budget in order to serve 1,346 communities with water, for life (community engagement, sustainability, and hygiene and sanitation), in Jesus’ name. What a reward it is to offer a tangible demonstration of God’s love to our sisters and brothers throughout the developing world.

This year, as a global body, we determined to increase our monetary commitment to Christian witness programs. All of Living Water’s operating countries appropriated a higher percentage of our budget to church mobilization and gospel proclamation—with a goal to apportion an even larger percentage in 2015.

We continue to spend 81 cents of every dollar on programs, which helps us earn high ratings and standing with Charity Navigator, the Better Business Bureau, and the Evangelical Council for Financial Accountability (ECFA). Look for our detailed audited financials and Form 990 to be published on our website as soon as they are available. You can invest in Living Water with trust—and we’re so honored you do!

Sincerely,



James W. Malliet
SVP – Chief Financial Officer & Treasurer



KEY FINANCIAL DATA

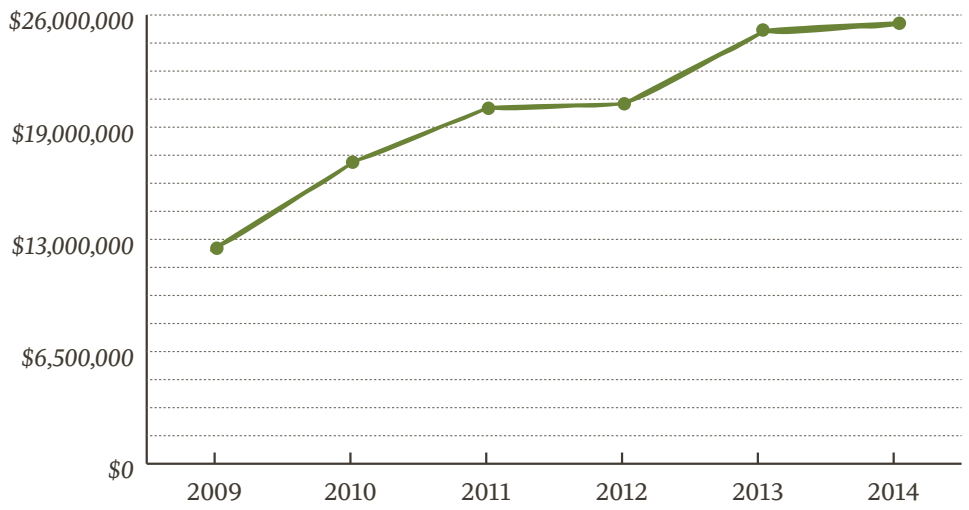
Revenue Sources	2009	2010	2011	2012	2013	2014	5-Yr Comp Growth
Contributions	\$10,815,000	\$15,229,000	\$17,886,000	\$17,353,000	\$19,921,000	\$20,802,000	
Short-Term Trips & Training Camps	1,451,000	2,018,000	2,540,000	3,226,000	4,614,000	4,550,000	
Other	187,000	164,000	30,000	160,000	498,000	195,000	
Total Revenue	\$12,453,000	\$17,411,000	\$20,456,000	\$20,739,000	\$25,033,000	\$25,547,000	15%

Operating Expenses	2009	2010	2011	2012	2013	2014	
Total Program Expenses	\$11,516,000	\$12,895,000	\$14,286,000	\$17,100,000	\$19,057,000	\$21,448,000	
Fundraising	1,712,000	2,329,000	3,028,000	3,201,000	3,295,000	3,353,000	
Administration	971,000	1,128,000	1,145,000	1,378,000	1,353,000	1,559,000	
Total Operating Expenses	\$14,199,000	\$16,352,000	\$18,459,000	\$21,679,000	\$23,705,000	\$26,360,000	13%

Net Assets	2009	2010	2011	2012	2013	2014	
Change in Net Assets From Operations	(\$1,746,000)	\$1,059,000	\$1,997,000	(\$940,000)	\$1,328,000	(\$813,000)	
Consolidation of Affiliates & Other	0	0	387,000	829,000	38,000	(17,000)	
Net Assets Beginning of Year	7,729,000	5,983,000	7,042,000	9,426,000	9,315,000	10,681,000	
Net Assets End of Year	\$5,983,000	\$7,042,000	\$9,426,000	\$9,315,000	\$10,681,000	\$9,851,000	10%

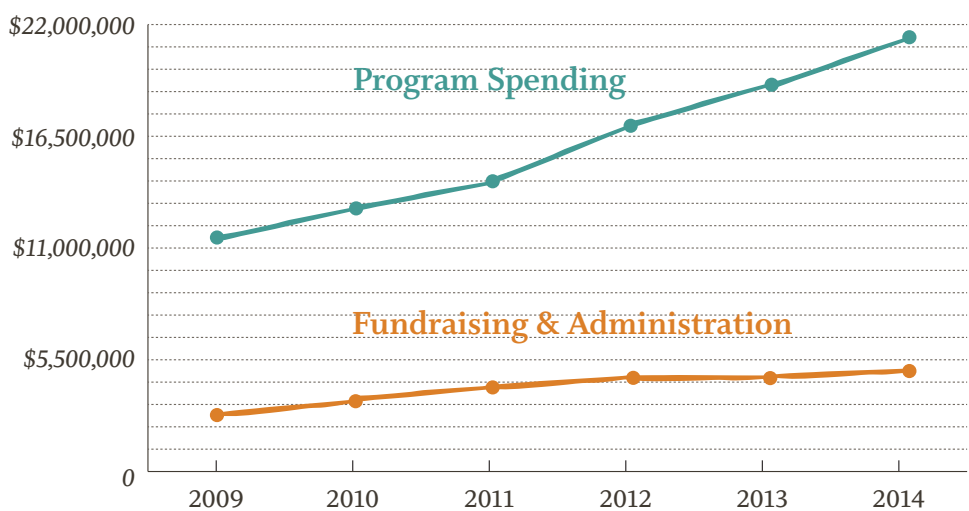
Figures above are management-generated. Audited financials will be available June 2015. See water.cc/financials for Form 990 and audited financial statements.

TRENDS *where we've come from & where we're going*



Revenue

2014's revenue, totaling \$25,547,000, came from many sources—individuals, churches, schools, corporations, short-term-trip participants, foundations, grantors, and others. We are very thankful for every gift—regardless of the size. Collectively, these funds not only help establish water points, but some are allocated for sustainability efforts, to engage communities to affect behavioral changes in hygiene and sanitation, and most importantly, to share the hope of Christ.



Expenses

During 2014, we spent 81 cents of every dollar on programs, a slight increase over 2013, as program spending increased by 12.5 percent, and exceeded our minimum goal to spend 75 cents or more of every donated dollar on programmatic efforts. Each of our in-country offices prepares detailed plans and budgets so we can allocate donors' money according to their preferred designations—filling in funding gaps with where-most-needed funds.

REVENUE & EXPENSES *how our cup overflows*

Sources of Revenue



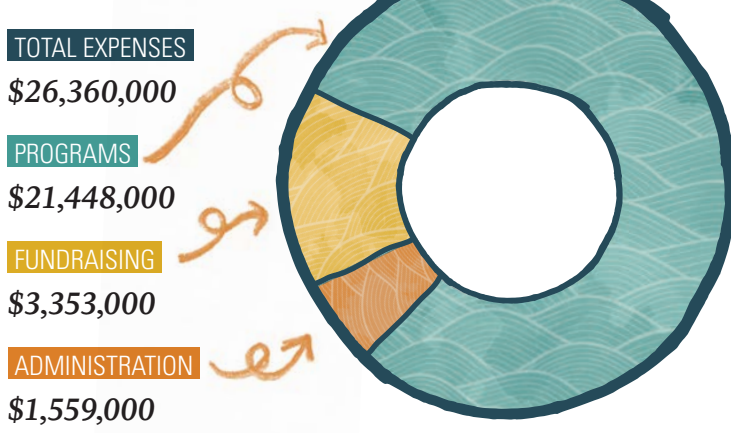
More than 12,000 individuals, just like you, trust Living Water with gifts of all sizes—thank you! These donations represented 49 percent of the year's total revenue.

North American churches continue to support our work as we engage the global Church. Collectively, they provided 28 percent of our revenue in 2014.

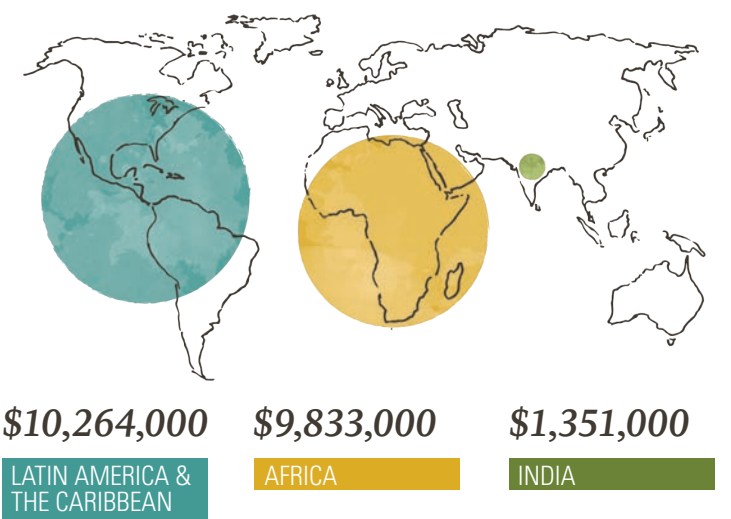
Our 70 funding partners—consisting of non-profits, foundations (including those involved in Corporate Social Responsibility), and governmental and non-governmental organizations—provided 15 percent of our revenue this year. We're so grateful for each entity!

We're encouraged by the young students, at both faith-based and public schools, who respond to God's call to support our work. These, along with company-matched employee donations, accounted for 8 percent of our total.

Expenses



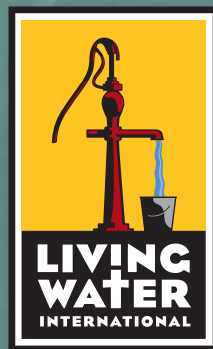
Program Expenses by Region





Jesus answered, “Everyone who drinks this water will be thirsty again, but whoever drinks the water I give them will never thirst. Indeed, the water I give them will become in them a spring of water welling up to eternal life.”

John 4:13-14



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